

# An Underground Education



*Lessons in Counterintelligences from History's  
Underworld*

@thegrugq



# Agenda

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- ❖ Counterintelligence
  - ❖ Processes
  - ❖ Threats
  - ❖ Contributing Factors
- ❖ Professional Thieves: CI
- ❖ Hackers: CI





Counterintelligence



# Processes of CI

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- ❖ Basic Denial
- ❖ Adaptive Denial/Insight
- ❖ Covert Manipulation





132 RICHARDS  
SILENT TOM

132 T. ROSS, © WALTON

Basic Denial



- ❖ Prevent the transfer of information to the adversary
- ❖ Primarily proscriptive
  - ❖ Don't engage in some behavior
- ❖ Enough for basic survival



❖ OPSEC

❖ STFU

❖ COMSEC

❖ Vetting members to prevent penetrations



The first breach of security occurs when the opposition becomes aware that information worthy of targeting exists.

Counterintelligence: Theory and Practice

After the adversary knows there is something to look for, then the game begins. You can't go back underground. :(



T. MARIA

A. WYATT

P. DANGAR

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# Adaptive Denial





- ❖ Insight into oppositions techniques/processes
- ❖ Develop countering tactics
- ❖ Analyze security posture for weaknesses
- ❖ Develop remediations
- ❖ Ongoing process

Dual pronged approach. On the one hand, learn how the adversary works and attempt to work around those strengths/capabilities  
On the other, look at organisational weaknesses and address them.  
Iterative. Best if there is a penetration into the adversary to monitor how they function



- ❖ Adjust to remedy unique vulnerabilities and/or adversarial strengths
- ❖ Greatly benefits from access to adversarial know-how
- ❖ Active penetrations of the adversary are very useful here

Colombian narco traffickers used court discovery heavily to discover the Tactics, Techniques and Procedures of the adversary  
The PIRA started to do the same thing later in their struggles, forcing the .gov to reveal details





# Covert Manipulation



- ❖ Provide the adversary with false information
- ❖ Deceive the adversary into taking futile action
- ❖ Deceive the adversary into not taking action
- ❖ Mostly irrelevant for hackers
- ❖ Misdirection could be valuable, maybe.

Adversary has multiple channels for receiving information, have to send fake signals down them all. HUMINT, technical penetrations, open source INT, etc. etc.





# Intelligence Threats

The capabilities of the adversary are described as “intelligence threats”, that can be used to gain information about the agency.



- ❖ Penetrations
- ❖ Technical Penetrations
- ❖ Passive Surveillance
- ❖ Media Exposure



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# Informants



- ❖ Intel Lingo: penetrations
- ❖ Recruited
- ❖ Inserted
- ❖ Most serious threat

HUMINT is the biggest threat. Many sources, from forcing someone to “turn state’s evidence”, to undercover operation, to recruiting someone in place/defections... lulzsec’s collapse ultimately stems from a single individual leaving Anonymous and dumping IRC logs in public.





# Technical Monitoring

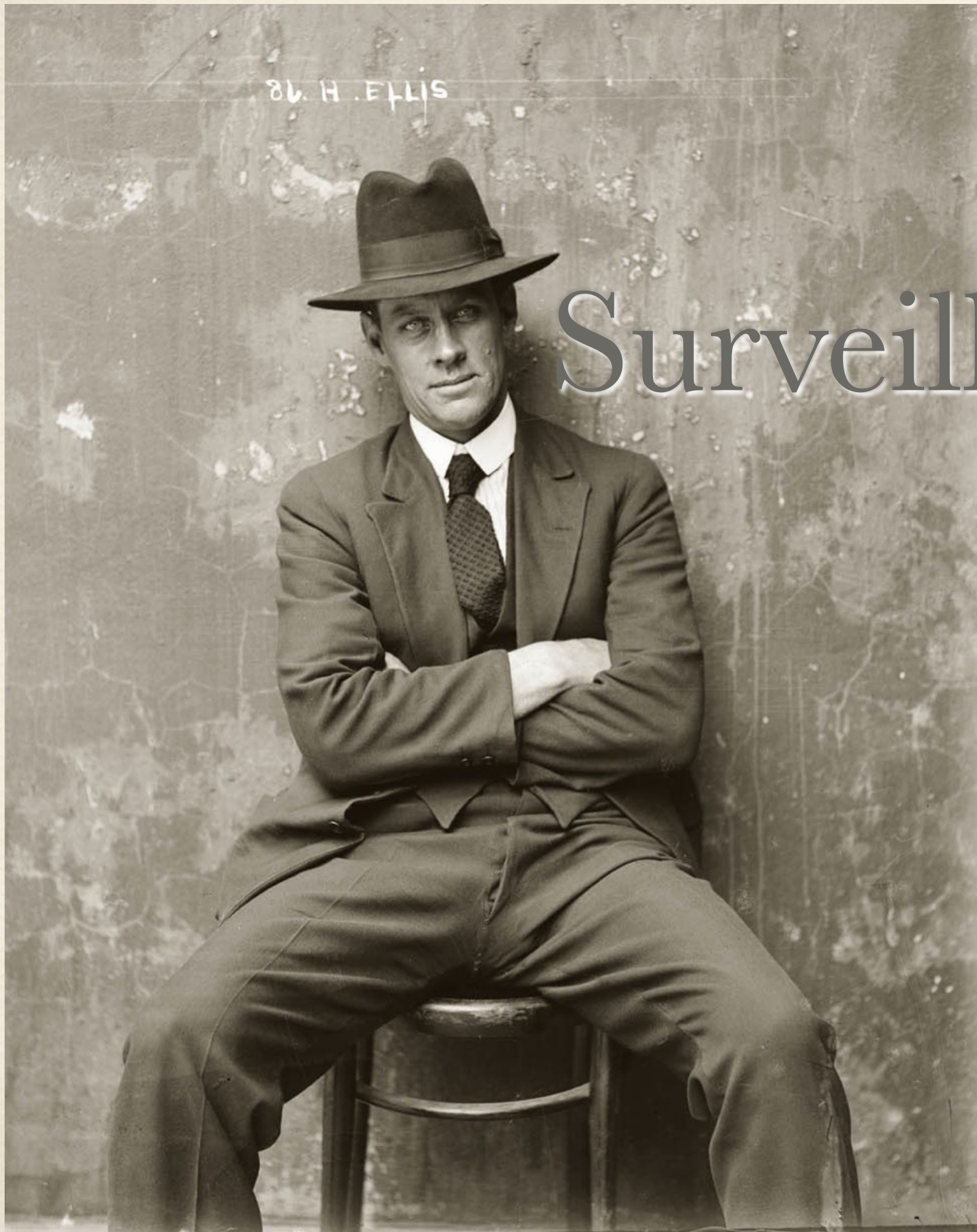


- ❖ Wiretaps, etc
- ❖ Trojans and monitoring software
- ❖ Video / audio surveillance
- ❖ An increasing threat
  - ❖ See: media reports of legal trojans



86. H. ELLIS

# Surveillance





- ❖ Passive observation from local population
- ❖ Dedicated active surveillance teams
- ❖ Not really a threat for hackers or professional thieves





# Media Exposure



- ❖ Media coverage creates an OSINT footprint
- ❖ Can be dangerous for hackers
- ❖ Raises profile which draws adversarial attention





# Contributing Factors

Factors that contribute to the groups CI strengths and vulnerabilities.



❖ Organizational structure

❖ Controlled territory

❖ Popular support

❖ Adversarial capabilities

❖ Resources





# Organizational Structure



## ❖ Hierarchical vs. Flat

- ❖ Flat can react faster
- ❖ Hierarchical can enforce good practices
- ❖ Flat leads to poor compartmentation
- ❖ Hierarchical increase value of high level penetrations



## ❖ Tight vs. Loose

- ❖ Loose, each node has a unique CI signature, harder to attack efficiently
- ❖ Tight, can enforce CI discipline better
- ❖ Loose, can have poor practices and CI resources
- ❖ Tight can be rigid, introducing systemic CI vulnerabilities

Tightly controlled organisations react slowly and can develop rigid CI practices. This means they're exploitable.



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Controlled Territory





- ❖ Area safe from adversarial intelligence gathering
- ❖ Reduces incentives to develop robust CI posture

We'll see that later, with China and Russia.



Alfred A. DeWig

ALFRED A. DEWIG

Popular Support





- ❖ Active support from the population
  - ❖ Housing, food, etc
- ❖ Passive support from the population
  - ❖ Don't report activity to the adversary

Not really an issue for hackers, but thieves faced a hostile population.



169. G. BURLEIGH

169. J. DELANEY

# Adversary's Capabilities





- ❖ Highly capable adversary
  - ❖ Strong intelligence capabilities
  - ❖ Experienced and knowledgeable
- ❖ Low capability adversary
  - ❖ Floundering reactionary moves that are ineffective and make people angry



572. S. ~~BILLY~~ CRANT @. Pretty. Sid.  
11.10.21



Resources



- ❖ Adversarial resources available for
  - ❖ Performing intelligence gathering
  - ❖ Analysis
  - ❖ Follow up actions
- ❖ Agency resources for counterintelligence
  - ❖ Dedicated CI team(s)



# Organizational Learning



The way that adversarial groups learn and adjust to each other's behaviour is well studied. It is a subset of Organizational Learning -- Competitive adaptation.



# Competitive Adaptation



The way these factors and processes interact is called competitive adaptation, as two adversarial groups learn from and adjust to each other's strengths and capabilities



Adverse environments  
breed stronger actors



# Competitive Adaptation

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- ❖ Organizations are superior to individuals
- ❖ Can afford some losses and still recover
- ❖ Deeper experience base to draw from (more *metis*)



- ❖ Setbacks lead to sense-making and recovery
- ❖ Damage Assessments
- ❖ Adaptive Denial

Setbacks – flaps in “Intel Speak”



A black and white photograph of two men sitting side-by-side. Both are wearing suits, ties, and fedoras. The man on the left is looking slightly to his right, while the man on the right is looking directly at the camera. Above them, there are handwritten signatures and printed names: '129 DE GRACY' on the left and '129 E. DALTON' on the right. The title 'Professional Thieves' is overlaid in the center.

# Professional Thieves

Perfectly suited for their time, failed to exhibit adaptive denial and learn from competitive adaptation. They were darwinially selected out of modern society. The lesson here for hackers is simple, either adapt where the thieves didn't or enjoy your fading golden years...



# Professional Thieves

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- ❖ Historical class of professional grifters
  - ❖ From 1890s to 1940s in America
- ❖ Self identify as thieves (honorific)
- ❖ Thieve argot used to demonstrate membership
- ❖ A large community of practice



# Thieves

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- ❖ Con men
  - ❖ Long con, short con
- ❖ Cannons (pickpockets)
- ❖ Boosters (shoplifters)



# Organizational Structure

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- ❖ Flat
- ❖ Loose
- ❖ Small “mobs” with great individual variation

Autocratic groups survive better than democratic groups in the face of adversarial competition



# Controlled Territory

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- ❖ Operating inside “fixed” towns
- ❖ Small meeting rooms



# Popular support

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- ❖ None
- ❖ Relied on high level penetrations of law enforcement apparatus



# Professional Thief Assets

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- ❖ Core skill was “larceny sense”
- ❖ Experience derived cunning
- ❖ Access to fixers and fences
- ❖ Social network with memory for vetting members

Example tale of two thieves in boosting from a store. Thief A doesn't get the alert from B, has item in suitcase already, sees shopkeeper, approaches and demands to see the manager. Is taken to manager, while B collects suitcase and leaves. Thief A is then confused, and walks out.



# Rules for effective thievery

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- ❖ Steal an item at a time
  - ❖ Stash it at a drugstore or restaurant
  - ❖ Mail it back home to a friend
  - ❖ Never keep it at home / in car
- ❖ Never grift on the way out



# Rules, cont.

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- ❖ Never draw attention to a working thief
- ❖ Never fail to draw attention to an adversarial threat
- ❖ Failsafe triggers to indicate problems, i.e. arrest

Lots of codes and signs – “nix” for coppers around, changing the conversation to prevent people

- always punctual to meetings, only reason to be late is arrest – mob will break up
- always call someone at fixed time at end of day, on failure they assume arrest and search



- ❖ Strict rules against informants (“rats”)
- ❖ Violent retaliation against “rats” was sanctioned

“A professional thief will never say anything dangerous, and someone who is not a professional thief doesn’t know anything dangerous to say”



- ❖ Heavy investment in *fixers* to limit handle problems
- ❖ Little/No adaptive denial capabilities
  - ❖ Adversary maintained fixed capabilities
  - ❖ No competitive adaptation

After the adversary changed their game, lost the corruption and the “old style police work”, the professional thieves day’s were numbered. The environment became too hostile to support them in number.



# Hackers





# Organizational Structure

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- ❖ Flat hierarchy
  - ❖ No commanders
- ❖ Loose group structure
  - ❖ Individuals pool resources, but act on their own



# Controlled Territory

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- ❖ Nation state protected hackers
  - ❖ Russia, China, etc.
  - ❖ Political protection: e.g. USA hacking Iran
- ❖ Secure private servers and channels
  - ❖ Unmonitored information transfer



# Popular Support

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- ❖ Not relevant
  - ❖ Cyberspace is not a “space”
  - ❖ Support requires knowledge
    - ❖ Who, what, etc.





# Counterintelligence

Denial, Insight, Manipulation



# Basic Denial

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- ❖ Vetting of members
- ❖ Pseudonymity
- ❖ Limited compartmentation
  - ❖ Internal to a group
  - ❖ But.. gossip spreads far and fast



# Adaptive Denial

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- ❖ Limited sensemaking from colleagues' busts
- ❖ Over reliance on technical protections
- ❖ No case, ever, of a hacker penetration of LEO
  - ❖ Resulting in actionable intel to adapt



# Covert Manipulation

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- ❖ Occasional poor attempts at framing others
  - ❖ ProFTP AcidBitches hack
- ❖ Nation state level, certainly happens
  - ❖ False flag attacks
  - ❖ What is the cost of a VPS in Shanghai?



# Hacker Community of Practice

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- ❖ Informal community
- ❖ Social groups connected via social mediums
- ❖ Sharing of *metis* via formal and informal means
  - ❖ Zines, papers, blogposts, chats



# Communities of Practice

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- ❖ Three main hacker communities
  - ❖ English
  - ❖ Russian
  - ❖ Chinese
- ❖ Clustered by language of information exchange



# Communities of Practice

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- ❖ Operate inside controlled territory
  - ❖ Russian
  - ❖ Chinese
- ❖ Operate in hostile environment
  - ❖ English

Interesting that 2/3 communities are operating in controlled territory, where they have carte blanche to operate, provided they avoid antagonizing the local authorities.



# Comm of P. CI

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- ❖ Controlled territory provides protection against adversarial intelligence collection
- ❖ Discourages robust operational security practices
- ❖ Hostile environments force adaptation
  - ❖ Darwinian selection



Favorable elements in any operational situation should be taken advantage of, but not by relaxing vigilance and security consciousness.

*Soviet doctrine on clandestine operations*



# Learning Disabilities

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- ❖ Hacker communities of practice have severe learning disabilities
- ❖ Incurious about why colleagues got busted
  - ❖ No lessons learned
  - ❖ No damage assessment



# Learning Disabilities

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- ❖ Hacker groups are too compartmented for info sharing
- ❖ Not compartmented enough to prevent intelligence collection





Lessons Learned



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# Hacker CI

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- ❖ Focus on Basic Denial
- ❖ Create virtual controlled territory
- ❖ Political cover for hacking





# Conclusion



Adapt or die



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Thank you.

